



County of Fairfax, Virginia

NOTICE OF AWARD

Revised

DEC 2 2 2008

CONTRACT TITLE: Integrated Web-based Information and Referral System
CONTRACT NUMBER: RQ09-980787-01A
COMMODITY CODE: 3573, 7374
CONTRACT PERIOD: Date of Award through September 30, 2011
RENEWALS: Three 1-year renewal options
SUPERSEDES CONTRACT: N/A

CONTRACTOR:

A. Trilogy IR, LLC
1101 Fifth Ave., Suite 250
San Rafael, CA 94901

VENDOR CODE:

B68047536601

Contact: Jacqueline Zimmer
Telephone: (415) 485-5900
Fax: (415) 256-9057
Email: JZimmer@trilogyir.com

DELIVERY: N/A

TERMS: Net 30 Days

FOB: Destination

PRICES: See attached Pricing Schedule

DPSM CONTACT: Chris Cheney, Contract Specialist I
Telephone: (703) 324-3279
Fax: (703) 324-3228
E-mail: Christopher.Cheney@fairfaxcounty.gov

Department of Purchasing & Supply Management

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpsm

Phone (703) 324-3201, **TTY:** 1-800- 828-1140, **Fax:** (703) 324-3228

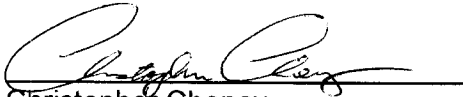
Handwritten initials and date:
12/2/08
JZ

ORDERING INSTRUCTIONS:

Any county department may enter into iCASPS (County and Schools Procurement System) a purchase requisition indicating the item/service required, the quantity, the payment terms and the delivery date. The purchase requisition must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to DPSM and a purchase order will be executed.

Participating Public Organizations outside of the County shall determine their own ordering methods.



Christopher Cheney
Contract Specialist

DISTRIBUTION:

Finance – Accounts Payable
DAHS – Brenda Gardiner
Contract Administrator

PRICING SCHEDULE

1. Large Network Of Care Sites – Seniors & People With Disabilities, Mental/Behavioral Health, Children & Families, (0-18) And Public Health

Population From ¹	Population To	Setup Fee	Monthly Maintenance Fee
0	49,999	\$5,000.00	\$500.00
50,000	99,999	\$10,000.00	\$1,000.00
100,000	149,999	\$15,000.00	\$1,500.00
150,000	249,999	\$20,000.00	\$2,000.00
250,000	499,999	\$30,000.00	\$2,500.00
500,000	999,999	\$40,000.00	\$3,000.00
1,000,000	2,499,999	\$60,000.00	\$3,500.00

2. Small Network of Care Sites – Kids (0-5), Developmental Disabilities, Domestic Violence and Probation Services

Population From ²	Population To	Setup Fee	Monthly Maintenance Fee
0	49,999	\$5,000.00	\$500.00
50,000	99,999	\$10,000.00	\$1,000.00
100,000	149,999	\$15,000.00	\$1,500.00
150,000	249,999	\$20,000.00	\$2,000.00

3. eLearning and conference Management Tool

e-Learning Services Available	Fee
Set-up Fee ³	\$2,000.00
LMS System	\$1.00 per user/month
Unlimited online course catalog	\$1.75 per user/month
Individual course use from online course catalog	\$10.00 per use/unit
Self-registering non-employee workshop	20% of charged amount
Special Virtual Classroom Session (webinar)	\$600.00 per hour/50 seats
Re-purposing a course ⁴	\$200.00 per hour
Customization of LMS for special needs ⁵	\$200.00 per hour
Standard online system administrator training	No Charge
System training ⁶	\$1,500.00 per day

4. Other services associated with this contract, but not specifically identified - \$200.00 per hour.

¹ Counties/cities/towns with more than 2.5 million in population will be priced on a case by case basis.

² Counties/cities/towns with more than 250,000 in population will be priced on a case by case basis.

³ Regardless of population size.

⁴ Calculated based on estimated hours to deliver finished course.

⁵ Calculated based on estimated programming hours required.

⁶ On-site, face to face.